

Maria V. LOY
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SUMMARY OF QUALIFICATIONS

Extensive experience in project management and financial controlling for multinationals. Resourceful team player with excellent interpersonal and communication skills. Strong analytical and organizational skills. Ability to manage multiple tasks with a positive record in problem solving in fast passed environments. Successful experience in leading cross-functional, multi-disciplinary, multi-level teams. Solid education in Chemical Engineering, Business and Healthcare.

EDUCATION

Boston University, School of Public Health, Boston, USA

Master in Public Health, Concentration in Health Services, 2006

INSEAD, Fontainebleau, France

MBA, Concentration in Finance, 1995

ITESM, Monterrey, Mexico

BS. Chemical Engineer

Graduated with Honors, 1986

WORK EXPERIENCE

Brigham and Women's Hospital Inc., Boston, US

Project Manager, 2009 – present

- Support and assistance for all pre- and post award activities for research grants and contracts (NIH, foundations, DOD, VA).
- Management of resources, responsible of budget development and follow up.
- Provide financial modeling and forecasting for projects.

SANOFI, Paris, France

Project Financial Controller, 1996-2000

- Member of the project team with direct responsibilities over the Budget and financial controlling (100 Mio. Euros) for the construction of two pharmaceutical plants in France for the production of Avapro® and Plavix®.
- Developed and implemented, from the ground-up, internal systems for cost estimates, budgeting, planning, and follow up. Created and monitored an executive dashboard.
- Assumed responsibility for the financial reporting of the consolidated project (167 Mio. Euros) with formal status updates presented to the COO and the Steering Committee on regular basis.
- Contributed to the preparation of governmental requirements and permits.
- Managed and negotiated contracts with suppliers, contractors, consultants, and external engineering companies.
- Identified and applied cost reduction opportunities which contributed to deliver SANOFI's project on time and 10% under budget.

Department Controller, 1997-1999

- Managed budgeting and controlling for the “Projects and Resources” department (110 employees).

- Managed a staff of two financial analysts and one assistant.

KPMG, Panama, Panama

Consultant, 1993-1994

- Implemented an internal quality program which included: pulling together appropriate talent for quality teams, monitoring progress, reviewing presentations, and facilitating the implementation of solutions.
- Recommended and implemented new business processes and organizational structures to gain efficiencies and productivity within the internal administrative department.

FRENCH EMBASSY, COMMERCIAL DEPT., Tokyo, Japan

Consultant, 1991-1992

- Researched trends in the development and usage of new materials in the Japanese automotive industry. Identified market opportunities for French plastic producers. Gathered information through extensive interviews at leading Japanese manufacturers, as well as desktop studies.
- Analyzed the Japanese textile industry with focus on micro-fibers and biotechnology related materials. Generated research reports on competitive trends and areas of opportunities for French companies. Gathered information through many in-depth interviews and studies at leading Japanese R&D institutions and corporations.

BASF AG, Ludwigshafen, Germany

Project Engineer, 1989-1991

- Performed a comprehensive comparative cost analysis to select new building sites among three international locations.
- Lead the project efforts for the expansion of a biotechnology plant in Germany (2 Mio. Euros). Established the overall cost estimate.
- Participated in the conception and planning of a chemical plant (19 Mio. Euros). Coordinated the basic design work and overall sizing of the equipment and utilities requirements.

BOEHRINGER INGELHEIM, Paris, France

Researcher, 1988-1989

Lead and directed the conception, construction and operation of a pilot plant for the treatment of industrial waste water by electro-electrodialysis. This project was conducted in collaboration with EDF (Electricité de France).

LANGUAGES

English, French and Spanish: fluent.